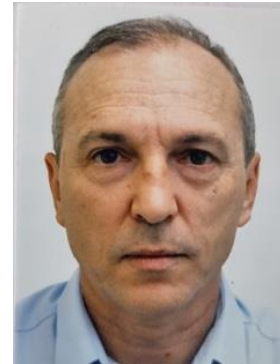


# Consultant Profile

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**Hauser SCM Consulting LLC, Switzerland**  
**Rainer Hauser (Director)**  
State Certified Business Information Technologist



## Professional Focus

Consulting, Process- and Project Management  
in the Logistics area using SAP

## Personal Data

Address: Nussbaumstrasse 5  
8590 Romanshorn  
Switzerland  
e-Mail: info@hauserscm.ch  
Homepage: www.hauserscm.ch  
Date of Birth: March 11<sup>th</sup>, 1963  
Civil Status: Married (2 children)  
Nationality: German and Swiss (dual citizenship)

## Key Competencies (professional and personal)

- 31 years of ERP System experience with an emphasis on Consulting, Support and Development of software solutions, primarily in the Supply Chain Management area, of it 3 years with Nixdorf COMET, 29 years with SAP (R/2, R/3, ECC, S/4 HANA)
- Functional master expertise, in-depth knowledge, hands-on configuration SAP MM, WM
- Excellent knowledge of the SAP Modules SD, LE, LO-VC, PP, PP-PI, PM/CS, PS, IS-Retail
- Excellent knowledge of the SAP System Tools Quick Viewer, Query, LSMW, CATT, ALE, IDOCs, SAP Script, Smartforms, User-Exits, BADIs, Solution Manager, ChaRM
- Excellent knowledge of Microsoft Office Applications and Lotus Notes
- More than 25 years of Project- and Rollout Management with teams of up to 30 people and disciplinary leadership experience with supervision of 5 internal SAP specialists
- Team player with strong analytical, interpersonal and communication skills, quick perception, structured, goal-oriented, decisive, and assertive

## Relevant Professional and Business History

12/2010 - today	<b>Hauser SCM Consulting LLC</b> Managing Director and free-lance SAP Business Senior Consultant
01/2009 - 11/2010	<b>Zurich Airport Inc., Switzerland</b> Head SAP Logistics and Deputy Head of the SAP Competence Center
02/2007 - 12/2008	<b>Buhler Group Inc., Uzwil, Switzerland</b> SAP Project Manager
01/2002 - 01/2007	<b>Holcim Inc., Switzerland</b> SAP IT Consultant and Deputy Head of SAP
12/1998 - 12/2001	<b>PricewaterhouseCoopers LLP, USA</b> SAP Principal Consultant
11/1990 - 11/1998	<b>Siemens-Nixdorf Inc., Germany and USA</b> SAP & COMET Consultant and SAP Senior Consultant (as of 10/1997 USA)

## Industry Experience

Pharmaceutical Industry, Consumer Products, Airport Operations, Mechanical Engineering, Cement Industry, Management Consulting, Automotive Industry, Automotive Supplier Industry, Building Technologies, Services, Tobacco Industry, Energy & Utilities, Retail business

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## Relevant Education and Training, Certifications

- Professional Bachelor of Business Information Technology  
Technical College (b.i.b.) Paderborn
- Diploma in Industrial Business Administration  
Certified by the Chamber of Commerce of Freiburg, Germany

## Courses (with diplomas) attended during career:

SAP Basis	Solution oriented debugging and analysing SAP applications Delta Event Enhancement Packages 1-5 for SAP ERP 6.0
SAP MM	Classification, Purchasing, Information System, Inventory Management, Evaluation, Warehouse Management System, Consumption-based Planning, Invoice Verification, Configuration, Purchasing Details & Optimization, Procurement of External Service, Batch Management, Data Model, Delta Classes <b>Certified SAP R/3 Application Consultant MM, since July 1997</b>
SAP SD	Sales, Shipping, Transportation, Billing, Pricing and Conditions, Variant Configuration
SAP PP/PP-PI	Production Planning, Production Orders, Basic Data for Process Manufacturing, Process Manufacturing, APO Overview
SAP PM/CS	Preventive Plant Maintenance and Service, Plant Maintenance Processing - Operational & Controlling Functions
SAP PS	PS Structures, Logistics, Accounting, PS for project-oriented manufacturer
SAP RE-FX	Business Processes in Real Estate Management
SAP BW	Data Warehousing, Reporting & Analysis, Data Staging & Extraction, Case Study <b>Certified Solution Consultant mySAP BI – BW, since December 2003</b>
ASAP Course	<b>Certified Accelerated SAP (ASAP) Consultant, since August 1998</b>
ARIBA Buyer und Commerce One Buy & Market-Site (Price Waterhouse Coopers, USA)	
Courses in Personnel Leadership (Onion), Project Management (BGU), Project Leadership (ZFU)	

## Languages and International Experience

German	native language
Swiss German	fluent in spoken (> 20 years permanent residency CH)
English	fluent in spoken and written (> 3 years permanent residency USA)
Italian	advanced
French	advanced
Spanish	intermediate

## Letters of Reference

Letters of Reference and Certifications will be gladly provided on request

## References

Personal Names and Contacts of References will be gladly provided on request

## IT Knowledge - detailed

### Leveraged Packages

SAP R/3 Release 1.1 - 4.6c, Enterprise 4.70, SAP ERP ECC 6.0 (EHP 8), SAP for Retail, SAP S/4HANA 1909

More than 25 years of Project Management experience with regards to process-oriented aspects, business and logistical correlations in the following functional areas:

- Sales Planning, Sales and Distribution Processing, Logistic Execution, Materials Management, Procurement, Production Planning and Control, Plant Maintenance, Customer Service, Repairs Processing, Project System Processing and integration into Financial Accounting and Controlling

Various Sub-Project Management engagements involving all phases of a Full Cycle implementation (functional specifications, project planning, analysis, conceptual designs, realization, tests and quality assurance, Go-Live and Post-Go-Live-support)

In-depth knowledge and hand-on configuration of SAP MM and WM (LE-WMS)

Excellent knowledge and hand-on configuration of SAP PS, SD, LE, VC, PM, PP, PP-PI, PM/CS Excellent knowledge of the integration into FI/CO

SAP Materials Management (MM)	Numbers of Full-Cycle Implementations:	>20
SAP Warehouse Management (LE-WMS)	Numbers of Full-Cycle Implementations:	8
SAP Project System (PS)	Numbers of Full-Cycle Implementations:	6
SAP Sales and Distribution (SD)	Numbers of Full-Cycle Implementations:	10
SAP Plant Maintenance (PM)	Numbers of Full-Cycle Implementations:	3
SAP Production Planning and Control (PP)	Numbers of Full-Cycle Implementations:	10
SAP Retail (incl. LE-IDW, LE-TRA linkage)	Numbers of Full-Cycle Implementations:	2

### Programming Languages, System Tools

ABAP/4, ABAP Objects (User-Exits, Debugging, Reports), SQL, COBOL, Pascal, Business BASIC  
Developing and modifications of forms using SAP Script und Smart Forms

Creation of analysis reports using SAP Quick Viewer, SAP Query, SAP LIS, SAP List Viewer(ALV)

SAP LSMW (Legacy Data Migration Tool), SAP CATT (test data), Transport Organizer (BC-CTS)

SAP Solution Manager, SAP Change Request Management (ChaRM), SAP Issue Management

SAP background job planning, SAP BC Tools, Batch-Input sessions

SAP user and authorization administration (Profile generator)

Exchange of business data using SAP IDOCs

- Electronic Data Interchange (EDI)
- ALE (classes and characteristics, master data distribution, distribution model)
- Linkage of other external systems (decentralized WMS, external TPS)

### Application Packages

Microsoft Office, Project, Visio, Outlook, Access, Lotus Notes

### Operating Systems

MS Windows 10, 7, XP, 2000, NT 4.0, ME, 98, 95, 3.x, UNIX, BS2000, DOS, IOS, Android

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## Relevant Professional and Business Experience / Project Overview

09/2020 – 06/2021 **Siegfried Inc. (Switzerland)**

Industry: Pharmaceutical

**Freelance SAP Senior Consultant Logistics** with the tasks:

- Execution of the Explore Phase for the planned SAP Greenfield implementation according to the SAP ACTIVATE methodology
- Preparation and Execution of Fit/Gap workshops for 11 international production sites based on SAP Best Practice processes in Solution Manager
- Creation of the solution design documents for the corresponding best practice scope items

11/2018 – 06/2020 **Spar Trading Inc. (Switzerland)**

Industry: Retail business

**Freelance SAP Senior Consultant Logistics** with the tasks:

- Conceptual design and implementation of a more efficient procurement method using customer-oriented flow-through merchandise distribution within the SAP Retail System
- Planning and conducting business process workshops with the objective of an elaboration or recommendation for the intended SAP S/4 HANA implementation (Greenfield or Brownfield)
- Analysis, implementation and compilation of SAP S/4 HANA Readiness Check

03/2018 – 09/2018 **Dipl. Ing. Fust Inc. (Switzerland)**

Industry: Retail business

**Freelance SAP Senior Consultant** with the tasks:

- Providing hands-on and support within integration test for the subproject Logistics
- Customizing of message determination i.e. delivery note, goods receipt slip, label printing
- Design and implementation of a custom-specific handling for secondhand products

06/2015 – today **Volg Consumer Goods Inc. (Switzerland)**

Industry: Retail business

**Freelance SAP Senior Consultant Logistics and project manager** with the tasks:

- Project manager EDIFORCE for the implementation of the electronic exchange of purchase orders, confirmations, advanced shipping notifications and invoices with suppliers in compliance with GS1 standards for data exchange
- Ongoing daily SAP Support (monitoring interfaces, analysis and corrections of incorrect IDOCs, processing of incidents)
- Work out, specify, realize and manage Request-for-Changes utilizing SAP ChaRM
- Go-Live with a new SAP Retail Greenfield System and support within the Hypercare Phase
- Linkage of the external warehouse management system Logis from Dataphone utilizing the SAP interface LE-IDW (integration decentralized WMS)
- Linkage of the external transport management system PraCar from Wanko utilizing the SAP interface LE-TRA (integration external transport planning system)
- Conceptual design and implementation of a custom-specific transport route planning incl. delivery date and route determination within the SAP Retail System
- As the Sub-Project Manager Logistics and Transport analysed the business processes, conducted workshops, worked out the business blueprint and customized the SAP Retail system including interfaces

03/2015 – 05/2015 **Globus Inc. (Switzerland)**

Industry: Retail business

**Freelance SAP Senior Consultant** with the tasks:

- SAP Retail Support

07/2011 – 02/2016 **Rieter Inc. (Switzerland)**

Industry: Mechanical Engineering

**Freelance SAP Senior Consultant and team lead** with the tasks:

- Go-Live with a new SAP Greenfield System and support within the Hypercare Phase for the areas of Order Fulfilment, Purchasing and Warehouse Management, optimization of the logistic- and procurement processes and implementation of the SAP vendor evaluation
- Sub-Project Manager including hands-on configuration for the implementation of WM, Scanning / Barcode functionalities, production staging (WM-PP) within new SAP System
- Providing worldwide SAP Support for the existing to-be-replaced SAP System in the area of Order Fulfilment Processes utilizing SAP PP, MM, WM, QM, SD, LE, LO-VC, custom-specific developments and interfaces to other systems
- Leadership responsibility for the SAP Support team
- Supervision of the worldwide located key users
- Ensuring and sustaining business processes, applications and system environment
- Work out, specify and realize "Request for Changes" in cooperation with the business
- Project Management and realization of projects (merger, spin-offs, optimization...)

12/2010 - 06/2011 **Novartis Consumer Health Inc. (Switzerland)**

Industry: Pharmaceutical

**Freelance SAP Senior Consultant and team lead** with the tasks:

- Providing worldwide SAP support within the area of Supply Chain Management Processes utilizing SAP PP-PI, MM, WM, SD, LE
- Project Management and realization of improvement and optimization projects
- Conceptual design, realization and implementation of a global complex release strategy including workflows for SAP purchasing documents

01/2009 - 11/2010 **Zurich Airport Inc. (Switzerland)**

Industry: Airport

**Head SAP Logistics (SAP PM/CS, MM, BW und RE-FX) and Deputy Head of the SAP & Facility Management** with the tasks:

- Managed and ensured the maintenance and daily support of all logistic SAP operations (SAP PM/CS, MM, BW, Real Estate, Master Data management), streamlined and harmonized the company-specific business processes at the airport
- Project Manager for the implementation of SAP Flexible Real Estate Management (RE-FX)
- Implementation of the SAP add-on solution Plant Maintenance Cockpit, developed by Alogis, Berlin, including End-User-Trainings and support
- Implementation of the resource-related billing function in Customer Service (CS) for the external customer billing scenario (work performed, materials used, additional cost) by setting up Dynamic Items Processor (DIP) Profiles and SD Billing
- Performed initial process analyses and optimization projects in various Plant Maintenance Departments, in the Fleet Management Department, in the area of Inventory Management and in the Procurement Department
- Provided error-handling support for settlement of PM Orders to the Controlling Department
- Disciplinary leadership with supervision of 5 SAP specialists directly reporting to me

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02/2007 - 12/2008	<b>Buhler Group Inc. (Switzerland)</b>
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Industry: International Mechanical Engineering

**SAP Project Manager** with the tasks:

- Module Responsibility for SAP PP
- Project Lead and realization of the stabilization project „Clean-Up“ on site at Buhler Madrid in Spain with the tasks: clean-up of the data migration and re-alignment of the global Buhler OCS+ (One Client System) SAP Template comprising SAP SD, PS, PP, LE, MM, CS and FI/CO. Specified and implemented the automated SD cross-company scenarios using IDOCs (third party order processing, internal company transfers), specified and implemented the MM Subcontracting process in order to manage external production refining, conducted workshops, End-User-Trainings and provided support
- Contributed and worked on the analysis, conceptual designs, specifications and implementation of a global SAP PLM solution within the Buhler Group. Shaped and realized a prototype of a complex machine (Engineer to Order) using SAP variant configuration (LO-VC) and presented result to Board
- Sub-Project Manager including hands-on configuration for the realization of new SD Sales and SD Billing processes within the project “Global Process View”
- Realized an automatic Excel Input-Interface using the SAP SD-PS BOM functionality in order to transfer automatically material components into PS network activities
- Designed and realized the centralized SAP Material Master Data Concept and supervised the consistency and compliance within the global SAP template
- Provided international 3<sup>rd</sup> Level Support for SAP SD, PS, PP, MM, CS and FI/CO worldwide

01/2002 - 01/2007	<b>Holcim Inc. (Switzerland)</b>
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Industry: Worldwide Production of Cement, Aggregates and Ready-Mix Concrete

**SAP IT Consultant** and Deputy Head SAP for Switzerland, Germany, Austria with the tasks:

- SAP Lead for the Project „Central Purchasing“, the transformation from a decentralized to a centralized purchasing organization along with the optimization of purchasing processes including the implementation of SAP vendor evaluation and the harmonization and centralization of master data records within Holcim Switzerland
- Implementation of SAP PS Networks and PS Planning Board in Switzerland and Italy
- As the Project Manager implemented SAP PP-PI for six cement production plants in Switzerland and Germany. This included amongst project activities the hands-on configuration, the End-User-Training, the Go-Live and Post-Go-Live support on site
- Analysed, harmonized and improved logistic business processes within the project “Cimplify”. This project comprised the transformation of all local European SAP Clients into one European SAP Template (One Client System) and outsourcing of all SAP operations into the new founded Holcim EMEA Shared Service Center, located in Madrid, Spain
- As the Project Manager implemented the Mobisys Warehouse Scanning Solution including SAP interface for 8 cement production plants in Switzerland, Germany and Sri Lanka
- As the business expert for SAP SCM and PS applications managed, coordinated, and provided the daily SAP support for 6 cement production plants in Switzerland and Germany and 1 grinding mill plant in Austria, mainly for the SAP R/3 applications MM, PM, SD and PS. Furthermore, this included the hands-on configuration, improvement of business processes and potential streamlining within the organization, adjustments of involved interfaces, business workshops and user training on site
- As the Sub-Project Manager, new-implemented SAP MM, SD Sales BOM and established local procurement, warehouse and inventory processes for various aggregates & ready-mix plants
- Implementation of the railcar management system TESS from Inform, Germany and realization of a bi-directional interface between SAP SD and TESS
- As the Sub-Project Manager implemented the SAP SD electronic data interchange (EDI) interface using IDOCs in order to transmit railcar data to the rail carrier SBB cargo
- As the Sub-Project Manager, new-implemented SAP MM and PM for 3 acquired cement production plants in Switzerland and Germany

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12/1998 - 12/2001	<b>PricewaterhouseCoopers LLP (USA)</b>
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Industry: Management Consulting Services and Auditing

Function: **SAP Principal Consultant**

**Client engagements:**

- **Siemens Building Technologies Inc. (Switzerland) for 8 months**
  - Team lead, Senior Consultant SAP PS and Convergence Manager for the entire European SAP R/3 new-implementation with the tasks:
    - Validation and alignment of the SAP R/3 4.6c core solution with the new Engineering & Construction Industry Solution provided by SAP
    - Preparation and execution of the integration- and unit tests
    - Leading, Coaching and Training of the European Power Users
    - As the Sub-Project Manager SAP PS analysed the entire European contracting business processes, conducted workshops throughout Europe and worked out the business blueprint, configuration and documentation for the template
- **General Motors Inc. (Adam Opel Inc., Vauxhall) for 2 years**
  - Change Request Manager, Rollout Manager and team lead MM in the GM Europe IES project for the entire European SAP R/3 new-implementation with the tasks:
    - As the external Manager of the Logistic and Disbursement applications within the GM Europe SAP Competence Center supervised and provided the daily productive support to 5 European sites and supported the rollouts for 4 new upcoming sites
    - As the Change Request Manager established and supervised the change process within the project, introducing Change Process Requests (CPR) and Change Tracking Forms (CTF) and conducted the Change Control Management meetings to address the issues
    - As the Integration Manager coordinated, planned and managed the integration tests for Spain and England
    - As the Rollout Manager for the first implementation of the global template in Portugal developed, designed, maintained and managed the overall cut-over plan, conducted the related meetings, monitored and ensured the overall fit of all processes including changes due to legal requirements, coached and supervised the rollout team
    - Performed hands-on configuration and documentation of the SAP MM template

11/1990 - 11/1998	<b>Siemens-Nixdorf Inc. (Germany, as of 10/1997 USA)</b>
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Industry: IT Consulting, System Integration and Services

Function: **SAP & COMET Consultant and SAP Senior Consultant**

**Client engagements:**

- **Continental General Tire Inc. (USA) for 8 months**
  - Team lead and Senior Consultant SAP MM, WM, SD for the SAP R/3 new-implementation within the US with the tasks:
    - Performed hands-on configuration of SAP MM including batch management, WM and SD and provided End-User-Trainings, Go-Live and Post-Go-Live support on site in 5 production plants throughout the US
- **Michael Foods Inc. (USA) for 6 months**
  - Senior Consultant SAP MM, WM for the SAP R/3 new-implementation with the tasks:
    - Provided End-User-Training and Go-Live support on site for one production plant
    - Performed hands-on configuration and documentation of SAP MM, including setup of expiration date check procedures and batch management
    - Performed hands-on configuration and documentation of SAP WM, including coordination and implementation of further developments in WM provided by SAP

- **WISI LLC (Germany)**

(Automotive Supplier Industry, Tire Manufacturing)

Team lead and Consultant SAP MM, WM for the project upgrade from SAP R/2 to SAP R/3 including legacy data migration

- **Hermle Inc. (Germany)**

(Industry: International Mechanical Engineering)

- Team lead und Consultant SAP MM, WM for the SAP R/3 new-implementation including legacy data migration

- **Bardusch LLC (Germany)**

(Industry: Garment Management Solutions, Cleaning Services)

- Overall Project Manager and Consultant SAP MM for the entire European SAP R/3 new-implementation of MM, SD, HR and FI/CO including legacy data migration. Responsibilities included quality assurance tasks, budget and resource responsibility, development of implementation strategies, troubleshooting, escalation management, project planning and project organization

- **BTM Reemtsma LLC (Germany)**

(Tobacco Industry)

- Consultant SAP MM for the SAP R/3 Release Upgrade along with business process improvements in logistics

- **GVS (Germany)**

(Industry: Energy & Utilities, Gas provider)

- Consultant SAP PS for the additional SAP R/3 PS implementation

- **Straumann LLC (Germany)**

(Industry: Distribution of Dental Implants)

- Consultant SAP MM for the SAP R/3 new-implementation including legacy data migration

- **Pfeiffer LLC (Germany)**

(Pharmaceutical Supplier Industry, dispensing pumps manufacturing)

- Consultant SAP MM (including setup of expiration date check procedures and batch management) and WM (including the setup and implementation of a random high rack storage warehouse) including legacy data migration. Worked out a proof of concept for using SAP variant configuration (LO-VC)

- **Köhler Inc. (Germany)**

(Industry: Paper manufacturing)

- Consultant SAP PS for the additional SAP R/3 PS implementation

- **Siemens-Nixdorf Training Center (Germany)**

- Instructor of SAP courses for SAP R/3 MM and SAP R/3 PS